

Capability Statement



Team Ronco Incorporated is a trusted federal value-added, turnkey system integrator specializing in comprehensive communication solutions. We provide end-to-end services, including system design and installation, to ongoing support. With decades of experience supporting federal agencies, we service a broad range of acquisition vehicles and work in partnership with IT prime contractors and general contractors. Our long-standing history of collaborating with Contracting Officers and Contract Specialists across multiple agencies enhances our ability to deliver effective, compliant, and mission-ready solutions.

Core Competencies

- Unified Communications
- Contact Centers & Call Centers
- Contact Centers as a Service (CCaS)
- ISP & OSP Cable Infrastructure including Data & Comm Room Buildouts
- Mobile Clinical Communications & Collaboration (SaaS)
- Wi-Fi Design and Installation
- On-Site Technical Staffing
- Multi-Manufacturer Integrations
- Project & Program Management

Valued Partners



Our Diverse NAICS:

- 517121
- 238210
- 334310
- 334111
- 334118
- 334210
- 334220
- 334290
- 334310
- 423430
- 423690
- 517111
- 517112
- 517122
- 517810
- 541330
- 541512
- 541513
- 541519
- 811210

Past Performances

Department of Veterans Affairs – Department of Energy – Department of State – Department of Homeland Security – United States Navy – United States Marine Corps

Differentiators

Ronco is a third-generation, family-owned S corporation founded in 1965 with approximately 200 employees and 10 offices in the United States.

- Proven history of putting together multi-partner integrations (SDVOSB, 8a, WOSB, HUBZone).
- Laser focus only on our Core Competencies for decades makes us desirable to partners and agencies.
- Small Business agility and flexibility make us coveted by partners and agencies – Speed to Market.
- Support across the entire CONUS.
- SOC2 Certified.

Points of Contact

Brian Hansen | Executive Vice President |
(716) 879-8140 | bhansen@ronco.net |
www.ronco.net

Carter Craft | Federal Program Manager |
(919) 379-5801 | ccraft@ronco.net |
www.ronco.net

Company Data

- Small Business
- UEI: LMUACC4392A8
- TIN: 16-0905768
- DUNS: 012794236
- CAGE: 1AL46

HQ: 595 Sheridan Drive
Tonawanda, NY 14150

Contract Vehicles

GSA Mass Schedule
(47QTCA20D004V)

Access to:

- ✓ Avaya GSA Schedule
- ✓ NASA SEWP V
(Categories A, B1, B2, C & D)
- ✓ Department of Energy ICPT
- ✓ NIH CIO-CS • NIH CIO-SP3
- ✓ Department of Veterans Affairs
T4NG • T4NG2 • VETS II • VA IHT